

# Cory Green

**<https://corygreen.xyz>**

Fall River, MA

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## Professional Summary

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Hardworking automotive hobbyist with 5 years in-field experience.

- Extensive knowledge on most automotive computer and mechanical systems.
- Customer Service Expert with repeat customers.
- Always expanding knowledge on new topics and open to new ideas.

Willing to relocate: Anywhere

Authorized to work in the US for any employer

## Work Experience

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### **Webmaster/Developer**

B&L Ductless-Swansea, MA

January 2025 to Present

- **SEO & Digital Marketing:** Implement and optimize SEO strategies to improve search rankings and online visibility. Manage content marketing, PPC campaigns, and analytics.
- **IT Help Desk & Server Management:** Provide technical support for company systems, ensuring network security and smooth operations. Maintain and manage company servers.
- **Full-Stack Development:** Develop and maintain web applications, Desktop Applications, and APIs, managing both frontend and backend using modern frameworks and technologies.
- **API Development:** Design and implement RESTful APIs for integrations with third-party services and internal applications.
- **Graphic Design & CAD Work:** Create high-quality marketing materials, UI/UX assets, and technical drawings using CAD software for HVAC system planning.
- **Application & Infrastructure Management:** Oversee website and software development, ensuring optimal performance, security, and scalability.

### **Parts Specialist**

Colonial South Chevrolet-Dartmouth, MA

January 2024 to January 2025

- Managed and fulfilled parts orders for commercial clients, including repair shops and fleet accounts.
- Provided expert recommendations on OEM and aftermarket parts, ensuring compatibility and efficiency.
- Maintained strong relationships with commercial customers, offering personalized service and timely support.
- Coordinated with suppliers and inventory teams to ensure stock availability and minimize downtime for clients.
- Processed invoices, tracked orders, and handled returns to maintain accurate records and customer satisfaction.
- Assisted in developing promotions and reward programs to enhance customer loyalty.

## **Assistant Store Manager**

AutoZone-Fall River, MA

June 2019 to January 2024

### Skills & daily tasks:

- Sell correct vehicle parts with a smile
- Develop an experienced team of leaders and part experts
- Schedule and task fellow employees
- P&L tracking and expanding sales, decreasing shrink
- Keep KPI's on track, boost KPI's
- Manage and track transactions throughout the day
- Manage and curate a healthy work environment
- Direct a team of AutoZoners to greatness and to make sure the job is always done right
- Verify Returned Merchandise
- Manage sales of Commercial Accounts
- Stock shelves and keep track of inventory
- Perform Inventory Matrix tasks
- Load and unload shipping vehicles

## Education

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### **High school or equivalent in Computer Science**

B.M.C Durfee Highschool - Fall River, MA

September 2017 to May 2021

## Skills

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- Stocking (2 years)
- Automotive sales (2 years)
- Computer hardware
- LAN
- Software Development (5 years)
- Mac OS
- Customer Service (3 years)
- Customer support (3 years)
- Information security
- Linux (4 years)
- Software development
- ServiceNow
- Hardware Installation & Support (6 years)
- VCDS/VAG-COM (1 year)
- Brake repair (2 years)
- Communication skills
- Mechanical knowledge (2 years)

- Oil change (2 years)
- Computer Science (8 years)
- MySQL
- Computer Repair (4 years)
- Store management
- Profit & loss
- Microsoft Windows Server
- Diagnostic evaluation (1 year)
- IT
- Sales
- Technical support
- Networking (2 years)
- Operating systems
- VPN
- Game Developer (4 years)
- Load & unload

## Languages

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- English - Expert

## Certifications and Licenses

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### **Parts Expert**

November 2023 to Present

Parts Expert Certification from prior company.

### **Driver's License**

April 2020 to October 2025

## Publications

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### **Farstorm**

<https://store.steampowered.com/app/923420/Farstorm/>

September 2018

Farstorm is an Action-RPG Game Development project that was the first commercially sold game I developed. The game generated over six-thousand dollars in sales, and was a contender for the Steam Summer Game Fest. This was before GhostByte studio and was under the sole-proprietor name "CG Creations".